



Revision number: 3

Purchasing Agent: GLENDON MITCHELL

Item: COMPUTERS - UNIX SERVERS

Vendor: 95358A A SILICON GRAPHICS INC.
10150 S. Centennial Pkwy.
Suite 400
Sandy UT 84070

Internet Homepage: <http://trant.sgi.com/utah2>
ID: utah Password: skiutah

Telephone: (801) 256-2011

Fax number: (801) 256-2012

Contact: RICHARD GROSSEN

Email address: grossen@sgi.com

Brand/trade name: SILICON GRAPHICS

Price: SEE DISCOUNTS ATTACHED. CONTACT VENDOR FOR PRICES.

Terms: NET 30

Effective dates: 10/01/00 through 09/30/01

Days required for delivery:

Price guarantee period: NONE

Minimum order: N/A

Min shipment without charges:

Other conditions: NOTE: THIS AGREEMENT ALLOWS FOR TWO (2) ADDITIONAL
ONE-YEAR OPTIONS TO RENEW AFTER 09/30/01.

**NOTE: CONTRACT HAS BEEN EXTENDED THROUGH SEPTEMBER 30, 2001. PURCHASING AGENTS
NAME HAS BEEN CHANGED**

Contract users who are contemplating first-time purchases of Unix servers should review and compare the following price agreements before finalizing a server purchase:

PA-425 IBM CORPORATION
PA-434 SUN MICROSYSTEMS
PA-437 HEWLETT PACKARD
PA-926 COMPAQ COMPUTER CORPORATION (DIGITAL)

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

REPORTS: The contractor will submit quarterly reports to the state purchasing agent showing quantities and dollar volume of purchases by each state agency and political subdivision. These reports will be due 10 days after the calendar quarter.

**NOTICE TO USER ENTITIES**

Users of this contract should be aware that Silicon Graphics Inc. has not taken exception to the State's Warranty Clause including Year 2000 compatibility.

DESCRIPTION**DISCOUNT**

Unix Systems/Servers & Components

Colleges & Universities	37%
School Districts	30%
Government/Administrative Entities	27%

Software Licensing & Maintenance:

Colleges & Universities	30%
School Districts	25%
Government/Administrative Entities	31%

Note: See <http://www.sgi.com/software> for software listing.

Training Courses:

Education	15%
All others: \$15,000.00 - 19,999.00 on one P.O.	5%
\$20,000.00 - 29,999.00 on one P.O.	10%
\$30,000.00 + on one P.O.	15%

Note: Discounts are additive. Maximum discount is 30%.

Or, alternatively:

0 - 14 Days of training	1%
14 - 24 Days of training	4%
25 - 44 Days of training	9.1%
45 - 64 Days of training	14.1%
65 + Days of training	19.2%

Unix Systems/Server Maintenance:

Academic/Educational Entities	15%
Academic/Educational Entities w/SGI Varsity Agreement	40%
Government/Administrative Entities	10%

Repair Rates (product not under warranty):

Labor rates for On-site & Telephone Assistance

	REGULAR HOURS	EXTENDED HOURS
With contract	\$175/Hr	\$225/Hr
Without contract	\$250/Hr	\$300/Hr
Minimum	2 Hours	4 Hours
Travel Expenses	Over 250 miles actuals @ .31/mile	Actuals

Regular Hours = 8am - 5pm, Monday-Friday, excluding SGI holidays On-site Total Time-Portal to Portal

For service, call: (800) 800-4744.

Note: Various support packages are available. Contact SGI for details.

FINET COMMODITY CODE(S):

20493000000-TERMINALS AND CRTS: DATA PROCESSING SYSTEMS (MICROCOMPUTERS)
 20693000000-TERMINALS AND CRTS: DATA PROCESSING SYSTEMS (MINI & MAINFRAME)
 90634000000-FREIGHT HANDLING; MATERIALS HANDLING